

Independent Rental Owner

What is an Independent Rental Owner (IRO)?

An Independent Rental Owner (IRO) or prospective member owns or manages a small number of rental properties, and is actively involved, from an ownership perspective, in the management of properties. Typically, these properties are defined as having a small number of rental units at any single location. These smaller-sized properties generally require a unique property management style, as opposed to the management style used for properties of larger-sized companies. As a result, AASC offers a variety of benefits designed especially for the IRO member.

Why Do IRO Members Join?

Dana Lowry, Past President of AASC and longtime IRO member, put it this way, "I joined because you don't know what you don't know". I think Dana's right on with his analogy. Many IRO members come from other industries and most have never managed rental properties. Membership offers many resources on how to properly manage a successful rental property.

To apply for membership to AASC please join online or download the following membership application. The application is a PDF document so you will need Acrobat Reader to view and open this document.

[Click here for the Owner Operator Application](#)

Please print the form, fill out completely and mail or fax it to:

Apartment Association of Southern Colorado, 2790 N. Academy Blvd., Suite 227, Colorado Springs, CO 80917, or fax to 719-264-9198.

Membership in AASC automatically makes you a member of the Colorado Apartment Association (CAA) and the National Apartment Association (NAA).

AASC offers special meetings for IRO members only.

Quarterly meetings are scheduled for IRO members only. These meetings are held in the evening from 6-7 p.m. because many IRO members work full time jobs.

These meetings are held in the AASC training center at the address above. Topics are based on the needs of the industry. Below is a list of the most popular meeting topics. [Click HERE](#) for upcoming meetings.

- Fair Housing
- Tax Lien Sale
- Investing for the Long Term
- Legislative Updates
- Evictions
- Marketing Your Property

Lease Contracts and Forms are an important benefit of membership.

All AASC lease contracts and forms are reviewed and updated each and everytime a law is changed. IRO members find comfort in knowing that their lease contracts and forms are always up to date.

For a complete list of all 3 part forms offered, [click HERE](#). If you prefer online forms, you can order them from Bluemoon by [clicking here](#)

NAA offers unique benefits to IRO members as well.

Independent Rental Owners Best Practices Guide

The Independent Rental Owner Best Practices Guide provides real-life tips and advice to help you run your business. This document highlights IRO member benefits and services, IRO-specific articles on renovation, maintenance, crisis management and more, member spotlights offering strategies, and more. [Click above](#) to access a pdf version of the guide.

IRO Resource Center

[Click on the link above](#) to access IRO members-only resources such as UNITS Articles, Business News & Tips, Real Estate News and Investment News.

